

Message Text

CONFIDENTIAL

PAGE 01 TEL AV 10294 01 OF 02 111435Z
ACTION OES-09

INFO OCT-01 NEA-10 ISO-00 TRSE-00 COME-00 EB-08
CIAE-00 INR-10 NSAE-00 L-03 /041 W
-----045634 111506Z /50
P 111236Z AUG 78
FM AMEMBASSY TEL AVIV
TO SECSTATE WASHDC PRIORITY 4825

C O N F I D E N T I A L SECTION 1 OF 2 TEL AVIV 10294

FOR OES - AMB PICKERING; ALSO FOR COMMERCE/ASST SEC BARUCH
AND TREASURY/ASST SEC BERGSTEN

E. O. 11652: GDS
TAGS: TECH IS
SUBJ: BIRDF - AUGUST 16 MEETING OF GOVERNORS

REFS: (A) STATE 187758, (B) STATE 198699, (C) TEL AVIV 9674

1. WE WOULD BE TROUBLED IF DINSTEIN'S ANALYSIS OF BIRDF
PROBLEM (REF B), BASED ON HEARSAY, WERE ACCEPTED BY GOVERNORS.
THOSE WHO HAVE SEEN BLACKMAN AND LAVIE AT MEETINGS
HERE ARE AGREED THAT LAVIE'S DISTASTE FOR BLACKMAN DEVELOPED
ONLY AFTER SUSTAINED PROVOCATION. LAVIE HAS HIS PROBLEMS TOO,
BUT THEY ARE OF A DIFFERENT ORDER OF MAGNITUDE FROM
BLACKMAN'S. IT IS AN IMPORTANT PART OF BLACKMAN'S JOB TO
GET ALONG WITH THE CHAIRMAN OF THE BOG, BODY CHEMISTRY NOT-
WITHSTANDING.

2. WE SHARE ASST SEC BERGSTEN'S CONCERN ABOUT ANY
NEGATIVE IMPACT ON BIRDF. IN OUR JUDGMENT, HOWEVER,
BLACKMAN'S DISMISSAL IS NO MORE LIKELY TO HAVE
UNFAVORABLE IMPACT THAN WOULD HIS RETENTION.

3. REGARDING REF A, FOCUS OF PUBLIC ATTENTION ON BIRDF
FOLLOWING RECENT RADIO BROADCAST CAUSED EMBASSY TO LIMIT
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 TEL AV 10294 01 OF 02 111435Z

ITS SURVEY OF BUSINESSMEN DEALING WITH BIRDF TO THE FEW
WITH WHOM WE HAVE CLOSE RELATIONS. THEY CONFIRMED THE
ATTITUDES ALREADY REPORTED BY DR GOLDMAN
(REF C). PARAGRAPHS 4 THROUGH 9 BELOW RESPOND TO REF A
PARA 4 (1) THROUGH 4 (6), RESPECTIVELY.

4. EXDIR ESTABLISHED CONTACT INITIALLY BY DIRECT MAILING

AND SUBSEQUENTLY CALLED AT LEAST ONCE ON ABOUT 40 OR 45 OF THE ISRAELI FIRMS LISTED AS PROSPECTS IN EXDIR'S JUNE 3 REPORT TO BOG.

5. EXDIR SEEMS TO HAVE EXPLAINED GUIDELINES CLEARLY AND ISRAELI FIRMS GENERALLY SEEM TO ACCEPT THEM. HOWEVER, INDUCING ISRAELIS TO COOPERATE FULLY IN APPLICATION OF THESE NOVEL AND AVOWEDLY DEMANDING TECHNIQUES REQUIRES HIGH DEGREE OF TACT AND FLEXIBILITY, WHICH EXDIR HAS NOT USED. HIS APPROACH IS DIDACTIC AND RIGID.

6. TO ASSIST FIRMS IN PREPARING PROPOSALS, EXDIR HAS TAKEN SEVERAL MEASURES. IN ADDITION TO INITIAL CALLS ON MOST ISRAELI FIRMS CONCERNED, HE HAS MADE ARRANGEMENTS AT COMPETENT TECHNICAL CENTERS AT THE TECHNION AND TEL AVIV UNIVERSITY SO THAT POTENTIAL APPLICANTS MAY SEEK ASSISTANCE IN PREPARING PROPOSALS. MR EDEN (BIRDF TECHNOLOGIST) MAKES WEEKLY TELEPHONE CONTACT WITH ALL PROSPECTS. APPLICANTS ARE ALSO INVITED TO VISIT BIRDF FOR HELP. ON THE OTHER HAND, MR BLACKMAN SAID AT AUGUST 9 MONTHLY BIRDF MEETING THAT, ONCE INITIAL CONTACT MADE AND GUIDELINES EXPLAINED, IT IS NOT REALLY BIRDF FUNCTION TO FOLLOW UP.

7. TO ARRANGE FOR MININDUSTRY TECHNICAL AND COMMERCIAL EVALUATION OF PROPOSALS, MR BLACKMAN HAD A MEETING WITH DR ISAACS ABOUT PROCEDURES AND SCORING. ON
CONFIDENTIAL

CONFIDENTIAL

PAGE 03 TEL AV 10294 01 OF 02 111435Z

AUG 9, MR BLACKMAN TOLD SCIATT THAT EVALUATIONS ARE DONE IN TWO STAGES. HE DISPLAYED A DIAGRAM HE HAD PREPARED SHOWING EVALUATION FIRST BY BIRDF PERMANENT STAFF AND THEN BY DEPT OF COMMERCE AND MININDUSTRY. ASKED IF OUTSIDE CONSULTANTS WOULD BE USED FOR EITHER TECHNICAL OR COMMERCIAL EVALUATIONS, HE SAID NOT IF HE COULD HELP IT, ADDING THAT HE MIGHT NEED OUTSIDE HELP FOR PHARMACEUTICALS.

8. STATUS OF PROSPECTIVE PROPOSALS AND PROGRESS MAY BE SEEN BY COMPARING EXDIR'S JUNE 3 REPORT TO GOVERNORS WITH SCIATT'S JULY 14 LISTING. ANOTHER REPORT, BY EXDIR, DATED JULY 30, WAS MAILED TO GOVERNORS ABOUT AUG. 1. FOLLOWING COMMENTS REFER TO AUG. 9 STATUS OF PROSPECTS BY NUMBERS USED IN EXDIR'S JULY 30 REPORT, WITH BRIEF DESCRIPTION OF PROJECT TO ENSURE CORRECT IDENTIFICATION. COMPARISONS ARE JUNE 3 VERSUS AUG. 9.

CONFIDENTIAL

NNN

CONFIDENTIAL

PAGE 01 TEL AV 10294 02 OF 02 111441Z
ACTION OES-09

INFO OCT-01 NEA-10 ISO-00 TRSE-00 COME-00 EB-08
CIAE-00 INR-10 NSAE-00 L-03 /041 W
-----045828 111506Z /50
P 111236Z AUG 78
FM AMEMBASSY TEL AVIV
TO SECSTATE WASHDC PRIORITY 4826

C O N F I D E N T I A L SECTION 2 OF 2 TEL AVIV 10294

- (1.) CHEMICALS FOR AGRICULTURE: PROPOSAL SLIPPED ONE MONTH TO 10/1. IT IS NOW DOUBTFUL WHETHER PROPOSAL WILL BE SUBMITTED.
 - (2.) CHEMICALS FROM BIOMASS: PROPOSAL SLIPPED ONE MONTH TO 8/20.
 - (3.) SOLAR ELECTRIC GENERATION: PROPOSAL SLIPPED ONE MONTH AND MAY SLIP ANOTHER TO 10/1.
 - (4.) ULTRASONIC: SLIPPED ONE MONTH TO 10/1.
 - (5.) RESISTORS: VISHAY HAS DROPPED OUT, CONTENDING THAT CONDITIONAL GRANTS ARE REALLY LOANS AND INTEREST IS TOO HIGH.
 - (6.) WASTE HEAT: NOW HAS PROPOSAL DATE: AUGUST, BUT WILL PROBABLY SLIP.
 - (7.) PHARMACEUTICALS: SLIPPED TWO MONTHS TO 9/30. UNCERTAIN WHETHER ANY PROPOSAL WILL BE SUBMITTED. ISRAELI PARTNER BELIEVES BIRDF MONEY IS EXPENSIVE.
 - (8.) PHOTOELECTRIC: NO CHANGE.
 - (9.) POWER SYSTEMS: NO CHANGE.
 - (10.) EDUCATIONAL SYSTEMS: PROGRESS: NOW HAS PROPOSAL DATE: 9/30.
 - (11.) LASERS: LAVIE AND EXDIR AGREED MONEY REQUIREMENT IS EXCESSIVE. BIRDF EFFORTS WILL BE LIMITED TO PROMOTION OF JOINT VENTURE.
 - (12.) WINDMILLS, TO (14): FRESNEL LENS: NO CHANGE.
 - (15.) BROMOSTYRENE: PROPOSAL RECEIVED.
 - (16.) IRRIGATION: PROGRESS: PROPOSAL EXPECTED IN AUGUST.
- CONFIDENTIAL

CONFIDENTIAL

PAGE 02 TEL AV 10294 02 OF 02 111441Z

- (17.) NUCLEAR: NO CHANGE.
- (18.) SOLAR COLLECTORS: PROGRESS: PROPOSAL EXPECTED IN SEPTEMBER.
- (19.) ANTI-VIRAL: PROGRESS: PROPOSAL EXPECTED IN SEPTEMBER.

(20.) SOFTWARE - NO CHANGE.
(ITEM NUMBERED(21) IN EXDIR 6/3 REPORT - SOLAR PUMP -
NOT LISTED IN 7/30 REPORT)
(21.) ALUMINUM PLATING TO NO. (23) CRYOGENICS: NO CHANGE.
(24.) COTTONSEED: PROGRESS:- PROPOSAL EXPECTED SEPT. 15.
(25) ISOSTATIC: PROGRESS: PROPOSAL EXPECTED IN AUGUST,
BUT WILL PROBABLY SLIP TO SEPTEMBER.
(26.) FERTILITY: NO CHANGE.
(27.) AEROPONICS: PROGRESS: PROPOSAL EXPECTED SEPTEMBER.
(28.) MAGNETS AND (29), POLYMERS: NO CHANGE.
(30.) FLYWHEEL: SEPTEMBER PROPOSAL DATE WILL PROBABLY SLIP.
(31.) CANCER: PROGRESS: PROPOSAL EXPECTED SEPTEMBER.
(32.) SOLAR COLLECTOR: PROGRESS: PROPOSAL EXPECTED NOVEMBER.
(33.) TELEPHONE: PROGRESS: PROPOSAL EXPECTED BY END AUGUST.
(34.) SOYA PROTEIN: PROGRESS: PROPOSAL NO LATER THAN
SEPTEMBER 2.
(35.) SOFTWARE THROUGH NO. 39. ENERGY SYSTEMS - NO CHANGE.
(40.) TO (50.) ARE NEW SINCE EXDIR'S JUNE 3 REPORT; NONE
HAS ANTICIPATED DATE FOR PROPOSAL EXCEPT NO. 50:
POSSIBLY FEBRUARY 1979.

9. PROGRESS IN HANDLING ADMINISTRATIVE MATTERS HAS
BEEN MIXED. LAWYER AND ACCOUNTANT HAVE BEEN RETAINED
PROMPTLY AND CONTRACT FOR LEASE OF HOME AND OFFICE
COMPLETED AS WELL AS CONTRACTS WITH MIT AND WITH
MR KELLY (MASSACHUSETTS SCIENCE FOUNDATION). WRITING
AND PRINTING OF ANNUAL REPORT WERE DONE WITH DISPATCH.
ON THE OTHER HAND, INVESTMENT OF BIRDF FUNDS WAS VERY
SLOW AND EMPLOYMENT CONTRACTS ARE NOT YET COMPLETED
CONFIDENTIAL

CONFIDENTIAL

PAGE 03 TEL AV 10294 02 OF 02 111441Z

FOR TWO BIRDF STAFF MEMBERS WORKING SINCE LAST NOVEMBER
AND JANUARY. A RELIABLE AND KNOWLEDGEABLE SOURCE RE-
PORTS THAT EXDIR HAS DIFFICULTY IN MAKING DECISIONS IN
ADMINISTRATIVE MATTERS. LEWIS

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MEETINGS
Control Number: n/a
Copy: SINGLE
Draft Date: 11 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TELAV10294
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780328-1176
Format: TEL
From: TEL AVIV
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780872/aaaachxh.tel
Line Count: 209
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d9d28264-c288-dd11-92da-001cc4696bcc
Office: ACTION OES
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 78 STATE 187758, 78 STATE 198699, 78 TEL AVIV 9674
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 10 jun 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1762807
Secure: OPEN
Status: NATIVE
Subject: BIRDF - AUGUST 16 MEETING OF GOVERNORS
TAGS: TECH, IS
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/d9d28264-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014